



**RE: Important Notice: Last Time Buy and Changes to AES Production Line**

Dear Valued Customer,

We are writing to inform you of significant changes to our production line that will affect your future orders.

Effective immediately, we have scheduled the shutdown of our main AES production line. This decision has been made to streamline our operations and focus on enhancing our efficiency.

**End of Life Product Details**

The product from the main AES line that is being phased out is as follows:

**Product Moving to High-Mix, Low-Volume Line**

42-48-6650	AES LiFePO <sub>4</sub> SOLAR STATIONARY ESS 48V 130AH 6650WH 42 SERIES
12-48-6650	AES LiFePO <sub>4</sub> INDUSTRIAL BATTERY 48V 130AH 6650WH 12 SERIES
12-36-6700	AES LiFePO <sub>4</sub> INDUSTRIAL BATTERY 36V 175AH 6700WH 12 SERIES

**Product Ending Life Immediately**

14-24-2800	AES LiFePO <sub>4</sub> INDUSTRIAL BATTERY 24V 130AH 2800WH 14 SERIES
14-36-3000	AES LiFePO <sub>4</sub> INDUSTRIAL BATTERY 36V 76AH 3000WH 14 SERIES
14-48-3000	AES LiFePO <sub>4</sub> INDUSTRIAL BATTERY 48V 57AH 3000WH 14 SERIES
44-48-3000	AES LiFePO <sub>4</sub> SOLAR STATIONARY ESS 48V 57AH 3000WH 44 SERIES

The last day to place a purchase order (PO) for products from the main AES line is **March 29, 2024**. We strongly recommend that you review your future requirements and place any necessary orders before this date to avoid any disruption to your supply chain.

After the shutdown of the main AES line, any remaining production will be transferred to our high-mix, low-volume built to order production line. While we are committed to maintaining the highest quality of our products, please note that this change will result in longer lead times.

Any PO received after March 29th will be subject to a lead time of **180 days**. We understand that this is a significant increase, and we assure you that we are taking all necessary steps to minimize the impact on your business.

The reason behind these changes is our strategic decision to invest in increasing the production volumes of our new and improved product, the AES Rackmount. This new product has different and unique needs for raw materials and production equipment, which necessitates a pivot in our raw material vendors.

**New Product Details** The new product replacing the phased-out product is as follows:

48-48-5120	AES RACKMOUNT ESS 48V 100AH 5120WH 48 SERIES
48-48-5120-H	AES RACKMOUNT ESS 48V 100AH 5120WH 48 SERIES WITH HEATING
DLP-GC2-12V	AES PROFESSIONAL GC2 12V 120Ah
DLP-GC2-24V	AES PROFESSIONAL GC2 24V 60Ah
DLP-GC2-36V	AES PROFESSIONAL GC2 48V 30Ah

If you have any questions or concerns, please do not hesitate to contact us.

Thank you for your continued support.

Kind Regards,

Brendon Sauer,  
President and CEO



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